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SUBJECT: VISIT OF AMBASSADOR FRANCIS DALE TO NEW DELHI

SUMMARY. AMBASSADOR FRANCIS DALE HAD A VERY USEFUL USIS-SPONSORED PROGRAM IN NEW DELHI AUGUST 13-14, HAVING DISCUSSIONS WITH TRADE DEVELOPMENT AUTHORITY (TDA), INDIAN INSTITUTE OF FOREIGN TRADE (IIFT) MINISTRY OF COMMERCE FOREIGN TRADE SECRETARY P.C. ALEXANDER, AND INDIAN ECONOMIC JOURNALISTS. END SUMMARY.

1. INDIAN PARTICIPANTS IN MEETINGS AT TDA AND IIFT'BOTH
AUTONOMOUS AGENCIES BUT MOSTLY FUNDED BY GOI AND CLOSELY
CONNECTED WITH MINISTRY OF COMMERCE) MADE FOLLOWING MAJOR
POINTS IN DISCUSSIONS WHICH FOLLOWED AMBASSADOR DELE'S
PRESENTATIONS ON UNCTAD IV AND INTERNATIONAL COMMODITY MATTERS:
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A. THE DEVELOPED WORLD WAS NOT APPROACHING GLOBAL COMMODITY AND AID ISSUES IN THE RIGHT PERSPECTIVE. THE NEW INTERNATIONAL ECONOMIC ORDER WAS IN THE LONG-TERM INTEREST OF THE INDUSTRIALIZED COUNTRIES. PRODUCER ASSOCIATIONS WERE SUPPORTED.

B. THE COMMON FUND FOR COMMODITIES AND AN INTEGRATED COMMODITY PROGRAM WERE FEASIBLE.

C. THE US SPONSORED INTERNATIONAL RESOURCES BANK
HAD BEEN PROPOSED AT UNCTAD IV TO SIDE TRACK THE COMMON
FUND AND WAS COMPETITIVE WITH IT. THERE WAS CONSIDERABLE
MISCONCEPTION ABOUT THE BANK, WHICH AMBASSADOR DALE ATTEMPTED
TO CLEAR UP. DR. D.N. SAXENA, DIRECTOR GENERAL OF THE IIFT,
COMMENTED AT THE END OF THE MEETING THERE THAT THE MOST
VALUABLE PART OF THE DISCUSSION FOR HIM WAS THE EXPLANATION
OF THE BANK CONCEPT.

D. MAIN PARTICIPNTS AT TDA AGREED THAT IN INDEXATION OF COMMODITY PRICES WAS NOT VERY PRACTICAL AND WOULD PROBABLY HAVE AN INFLATIONARY BIAS.

E. INTEREST WAS EXPRESSED ABOUT THE FUTURE STATUS OF UNCTAD AND GATT AND THEIR RELATIONSHIP.

2. IN AMBASSADOR DALE'S MEETING WITH DR. ALEXANDER, THE SECRETARY MADE FOLLOWING OBSERVATIONS:

A. HE WAS "SURPRISED" THAT THE U.S. WAS THE ONLY MAJOR INDUSTRIALIZED COUNTRY TO DEMAND RECIPROCAL CONCESSIONS FROM THE LDCS IN THE MTN. HE SAID THAT SUCH A DEMAND WAS AGAINST THE SPIRIT OF THE NEGOTIATIONS AND THE TOKYO DECLARATION. HE NEED THAT INDIA COULD OFFER SOMETHING GENERAL (E.G., RECENT IMPORT LIBERALIZATION MEASURES), BUT COULD NOT BE EXPECTED AS AN LDC WITH RESOURCE CONSTRAINTS, TO MATCH MTN CONCESSIONS BY INDUSTRIALIZED COUNTRIES. HE HOPED THAT THE U.S. WILL BACK DOWN FROM THIS STANCE.

B. ALEXANDER SAID THAT IT WAS TOO EARLY TO DETERMINE UNCLASSIFIED

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THE IMPACT OF THE U.S. GSP SCHEME ON INDIAN EXPORTS AND THAT IT MIGHT TAKE 2-3 YEARS BEFORE WE KNEW. HE AND JOINT SECRETARY PREM KUMAR WERE UNHAPPY ABOUT THE COMPETITIVE NEED RESTRICTIONS OF THE U.S. GSP, HOPED THEY COULD BE LIBERALIZED, AND WERE N THE PROCESS OF SUBMITTING THE GOI REQUESTS TO THE INTERNATIONAL TARIFF COMMISSION.

C. ALEXANDER WAS GENERALLY PLEASED AT THE RESULTS
OF THE UNCTAD IV MEETING. HE THOUGHT THAT THE INDUSTRIALIZED
COUNTRIES HAD COMMITTED THEMSELVES IN PRINCIPLE TO THE COMON
COMMODITY FUND CONCEPT AND THAT DETAILS NOW HAD TO BE WORKED
OUT. HE THOUGHT THAT GOOD PROGRESS HAD BEEN MADE AT UNTAD IV ON
THE ISSUES OF TRANSFER OF TECHNOLOGY AND LDC MANUFACTURES.

3. AT A PRESS CONFERENCE, FIVE INDIAN ECONOMIC JOURNALISTS THROUGH THEIR QUESTIONS INDICATED AN INTEREST IN AN EVALUATION OF UNCTAD IV, THE COMMOND FUND, COMMODITZ QUESTIONS, THE INTERNATIONAL RESOURCES BANK, THE DYNAMICS OF GROUP B COUNTRIES, AND THE ROLE OF COMMUNIST COUNTRIES AT UNCTAD. SEVERAL OF THE JOURNALISTS INDICATED THEIR SUPPORT FOR THE COMMON FUND.SAXBE

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